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London Tower Services and LTS Platforms Ltd acquired by Aspire Platforms

London Tower Services Ltd and LTS Platforms, both highly respected specialist access service providers have been acquired by Northern based Aspire Platforms Ltd. The all share deal was brokered by The Hire Exchange, who specialise in the hire sector, and gives the ambitious Aspire Platforms a key London base from which to expand its regional foot print.

Commented LTS Managing Director Steve Uragallo, "We have tried to sell several times before but never found the right buyer. The Hire Exchange introduced us to Aspire and we were very impressed with their ambition and commitment and we knew from the start that they were the right people to take it on."

The sale is the culmination of more than 30 years in the hire industry for owner Steve Uragallo, who founded the business in 1988 in Silvertown after leaving Stephens and Carter as a depot manger.

Since then the company has grown steadily year-on-year and earned an excellent reputation for specialist knowledge and bespoke access solutions. In 2001 LTS relocated to Beckton from where their PASMA training operation is also run. In 2007 he formed the LTS Powered Access division in Barking and appointed Paul Fairhall as a director.

Paul, whose breadth of experience also covers logistics, transport management and engineering as well as powered access solutions has been a key player in building the powered access business and the company's reputation for safety and reliability. Paul remains with the business to run the London operation and ensure continuity.

Co-founder and Managing Director of the Aspire Group, Vinnie Rourke commented: "Our plan is to build a national network of high-quality specialist access services and we started with Manchester, Leeds and Glasgow. Now, two years later we are in London and South East. With a young and ambitious team, including newly appointed Aluminium Tower Services Managing Director Andie Davie and Paul Fairhall from LTS, we are ready to go and we could not be more excited. "

Davie comments 'whilst our core offering is podiums, aluminium towers and low-level access for hire, our market proposition is based on an enhanced service offer of bespoke design, assembly, project management and specialist access solutions, particularly relevant in the context of COVID-19 demands. With these resources and expertise, we can offer a comprehensive range of access solutions, from conventional Aluminium Towers to MEWPS and supported with specialist products and services to the rail / underground sector and look forward to serving our new London customer base.

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